香港交易及結算所有限公司及香港聯合交易所有限公司對本公告的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示，概不對因本公告全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

福萊特玻璃集團股份有限公司
Flat Glass Group Co., Ltd.

（於中華人民共和國註冊成立的股份有限公司）

（股份代號：6865）

海外監管公告

本公告乃由福萊特玻璃集團股份有限公司（「**本公司**」）根據香港聯合交易所有限公司證券上市規則第13.10B條作出。

以下為本公司於上海證券交易所網站刊登之《關於福萊特玻璃集團股份有限公司2022年度非公開發行A股股票申請文件一次反饋意見的回覆(修訂稿)》，僅供參閱。

承董事會命
福萊特玻璃集團股份有限公司
董事長
阮洪良

中國浙江省嘉興市，二零二二年九月三十日

在本公告之日，本公司的執行董事為阮洪良先生、姜瑾華女士、魏葉忠先生、沈其甫先生，而本公司的獨立非執行董事為徐攀女士、華富蘭女士和吳幼娟女士。




国泰君安证券股份有限公司
GUOTAI JUNAN SECURITIES CO., LTD.

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70071980 12.80%

67.10% 17.10%

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71.40% 12.80%

67.10% 17.10%

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2016 6 23 Ministry of Commerce & Industry

2017 6 20

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30.93% 28.89% 26.72% 19.28%

	2022 1-6	2021	2020	2019
	-2,249.24	-357.13	7,535.05	352.70
	730,449.13	871,322.81	626,041.78	480,680.40
	0.31%	0.04%	1.20%	0.07%
	100,274.79	211,991.93	162,878.38	71,724.37

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3 https://www.safe.gov.cn

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6 **2021** **3** **38**

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http://credit.customs.gov.cn

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						M ²	
1	2020 0046951		2002			245.99	2009-09-15 2049-09-14
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2 http://www.gsxt.gov.cn

http://jsj.jiaxing.gov.cn

https://zjw.sh.gov.cn

http://zfcxjsj.chuzhou.gov.cn

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			( )	
1	+	598,536.92	0.19	110,729.33
2				10,473.00

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15	1*1200t/d	5	225.00	1,125.00
16	1*1200t/d UPS	5	110.62	553.08
	1*1200t/d	5	184.36	921.80
18	1*1200t/d			

38	1*1200t/d MCC	5	331.36	1,656.79
39	1*1200t/d MCC	5	188.56	942.81
40	1*1200t/d	5	34.110	

62	6	5	193.85	969.25
63	6	5	15.84	79.21
64	6	5	470.14	2,350.69
65	6	5	64.87	324.34
66	6	5	279.16	1,395.82
67	6	5	268.51	1,342.54
68	6	5	401.73	2,008.63
69	6	5	14.33	71.63
70	6	5	745.17	3,725.83
71	6	5	342.49	1,712.44
72		1	438.75	438.75
				249,858.85

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2021 2020

45,319.32

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434,933.56

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375,296.00 150

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253,104.16 227,000.00 1

1,200 / 122,191.84

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253,104.16 72,639.57

154,717.25 11,367.84

14,379.51 227,000.00

		238,724.65	**94.32%**
1		72,639.57	28.70%
3		154,717.25	61.13%
5		11,367.84	4.49%
		14,379.51	**5.68%**
		253,104.16	**100.00%**

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72,639.57

1	+	392,646	0.19	72,639.57
				72,639.57

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154,717.25

1	4*1200T/D	1	500.00	500.00
2	1*1200t/d	3	11,233.51	33,700.53
3	1*1200t/d	3	2,031.11	6,093.32
4	1*1200t/d	3	50.41	151.23
5	1*1200t/d	3	58.31	174.92
6	1*1200t/d	3	1,751.81	5,255.43
7	1*1200t/d DCS	3	343.06	1,029.19
8	4*1200t/d	1	7,864.08	7,864.08
9	1*1200t/d	3	2,591.18	7,773.54
10	4*1200t/d	1	2,100.00	2,100.00
11	1*1200t/d	3	80.00	240.00
12	1*1200t/d	3	393.93	1,181.79
13	1*1200t/d	3	438.00	1,314.00
14	4*1200t/d	1	205.00	205.00
15	1*1200t/d			

17	1*1200t/d	3	151.73	455.20
18	1*1200t/d	3	80.60	241.81
19	1*1200t/d	3	146.71	440.13
20	4*1200t/d	1	750.00	750.00
21	4*1200t/d	1	290.00	290.00
22	1*1200t/d [redacted]			

38	1*1200t/d MCC	3	166.10	498.31
39	1*1200t/d	3	30.20	90.59
40	1*1200t/d	3	30.06	90.19
41	1*1200t/d	3	48.00	144.00
42	1*1200t/d	3	521.73	1,565.19
43	1*1200t/d	3	60.00	180.00
44	1*1200t/d	3	882.11	2,646.32
45	6			

65	6	3	279.16	837.49
66	6	3	268.51	805.52
67	6	3	401.73	1,205.18
68	6	3	14.33	42.98
69	6	3	745.17	2,235.50
70	6	3	342.49	1,027.46
71		1	438.75	438.75
72	LNG 2000	1	3,500.00	3,500.00
73		1	450.00	450.00
74		1	635.00	635.00
75		1	1,500.00	1,500.00
76	110KV 10kv	1	530.00	530.00
				154,717.25

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11,367.84

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2021 2020

14,379.51

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227,356.82

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2021

2022 2024

2022 -2024

2021 871,322.81

41.68% 2022 2024

2021 2022 2024

= 2021

	2021 A		**2022 B**	**2023 C**	**2024 D**	**2024 D-A**
[redacted]			1,234,483.18	1,749,005.89	2,477,977.55	1,606,654.74

			T+18											
	1	2	7	8	9	10	11	12	13	14	15	16	17	18

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174 371,061.18

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				T0	**T1**
			94.32%	130,422.58	108,302.07
			28.70%	72,639.57	-
		154,717.25	61.13%	46,415.17	108,302.07
1.3		11,367.84	4.49%	11,367.84	

/	T+18																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18

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2022 6 1

310.52 227,356.82

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227,000.00

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IRENA 2030

2,840GW

Zion

Market Research 2028 520

33.46%

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182mm 210mm

182mm

210mm 2022 75%

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	2022 1-6	2021	2020	2019
	85.33%	85.26%	85.08%	81.87%
	90.46%	90.15%	90.72%	86.37%
	107.96%	89.33%	98.60%	100.16%

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24

81%-86%

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100.16% 98.60% 89.33%

107.96%

2021

2022 1-6 108%

2022

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2 2021 1
1 2023 12 31 3.38 89.08

3 2021 1
1 2023 12 31 2.34 141.96

4 2021 8 1
2024 7 31 2021 0.18 2022 2024

195

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434,933.56 195
5 1,200 /

17.04% 18 6.56

492,809.30 57,813.68

	T1	T2	T3		T10
	246,404.65	492,809.30	492,809.30		492,809.30
	196,568.00	380,296.02	380,296.02		361,212.88
	49,836.65	112,513.28	112,513.28		131,596.42
	-	4,042.59	5,795.25		5,795.25
	6,427.83	12,855.66	12,855.66		12,855.66
	3,696.07	7,392.14	7,392.14		7,392.14
	11,073.73	22,147.46	22,147.46		22,147.46
	28,639.03	66,075.44	64,322.78		83,405.92
	4,295.85	9,911.32	9,648.42		12,510.89
	24,343.17	56,164.12	54,674.36		70,895.03
	20.23%	22.83%	22.83%		26.70%
	9.88%	11.40%	11.09%		14.39%

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T0-T1 T1 50% T2

100% 19,888.38

		T0	T1	T2	T3		T10
		-	**246,404.65**	**492,809.30**	**492,809.30**		**492,809.30**
1	/	24.78	24.78	24.78	24.78		24.78
2		-	9,944.19	19,888.38	19,888.38		19,888.38

	24.78

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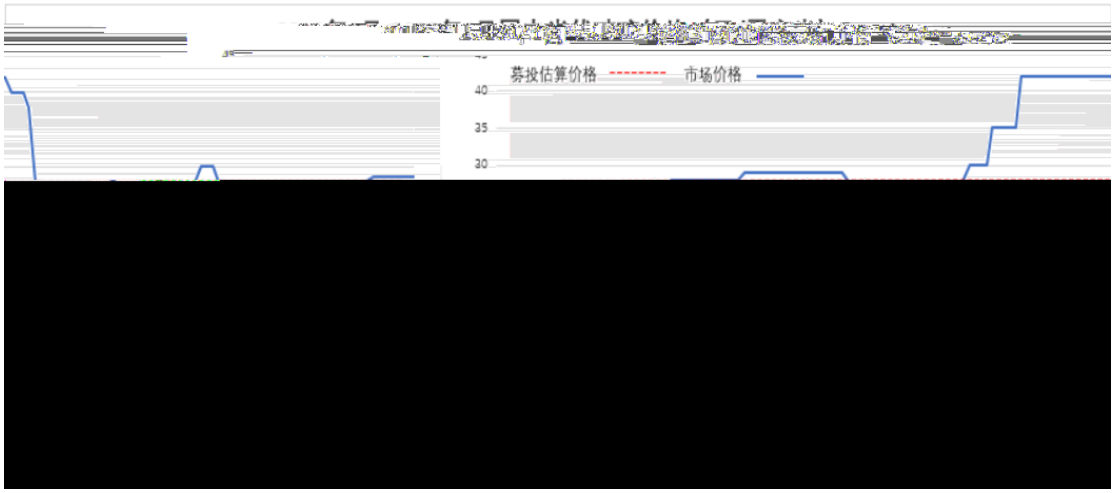
2019

2020

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2021 3

2022



2021 28.55 /

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28.00 /

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1.50%

4.49% 2.61%

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2022 1-6	23.02%	26.30%	26.71%
2021	35.70%	39.85%	41.10%
2020	44.91%	49.41%	49.04%
2019	32.87%	32.87%	32.12%
	34.13%	**37.11%**	**37.24%**

	23.54%	**27.05%**	**N/A**

150

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253,104.16 150

3 1,200 /

16.74% 18 6.62

295,685.58

34,588.03

	T1	**T2**	**T3**		**T10**
	147,842.79	295,685.58	295,685.58		295,685.58
	118,008.83	228,227.55	228,227.55		217,187.82
	29,833.96	67,458.03	67,458.03		78,497.76
	-	2,360.07	3,477.15		3,477.15
	3,856.70	7,713.40	7,713.40		7,713.40
	2,217.64	4,435.28	4,435.28		4,435.28
	6,644.24	13,288.47	13,288.47		13,288.47
	17,115.38	39,660.80	38,543.73		49,583.46
	2,567.31	5,949.12	5,781.56		7,437.52
	14,548.08	33,711.68	32,762.17		42,145.94
	20.18%	22.81%	22.81%		26.55%
	9.84%	11.40%	11.08%		14.25%

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T0-T1 T1 50% T2

100% 295,685.58

24.78 /

28.00 / 1

195 2

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1.50%

4.49% 2.61%

3 10 5%

8 5% 50

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2022 1-6	23.02%	26.30%	26.71%
2021	35.70%	39.85%	41.10%
2020	44.91%	49.41%	49.04%
2019	32.87%	3	

	34.13%	**37.11%**	**37.24%**
	23.50%	**27.01%**	**N/A**

2019

2019

	25,438.50	25,591.75	0	100.60%
2019	144,142.17	147,063.87	0	102.03%
2020	248,308.19	251,104.12	69.83	101.13%
2021	397,692.12	250,388.04	147,304.08	62.96%

100%

62.96% 2019

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2022 /2 90,690.99

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60,460.66 2022 79,125.01

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161,923.06

50%

50% 2022

80,961.53 2022

16,866.99 2022

49,406.27

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2019

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	91341126355177446K				
	5,000				
	2015-08-24				
	2015	8	24	50%	50%
	2016	10	25	50%	48.34% 1.66%
	2017	9	29	50%	50%
	2018	11	22	50%	50%

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[2022]25

2021 12 31

74,273.84 207,330.05 281,603.89

280,500.00

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2021 12 31

46,951.80 6,942.96

53,894.76

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2020	57,457.64	4,825.55	62,283.19	334,394.76	1,226,580.04	27.26%
2020	3,846.61	-882.01	4,728.62	334,394.76	723,474.26	46.22%
2020	0	23,013.97	23,013.97	-	626,041.78	3.68%

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74,273.84

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207,330.05 208,168.55

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1.35%

1.00%-1.50%

1.25%

1.00%-

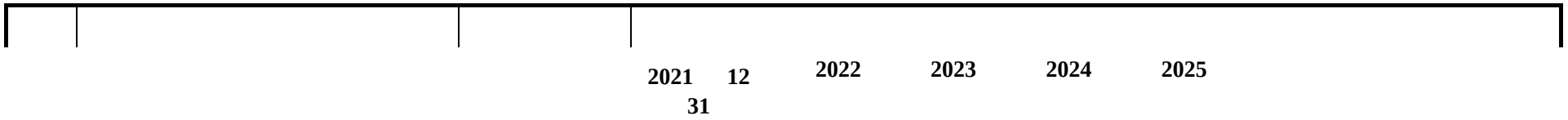
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			2021 12 31	2022	2023	2024	2025	2026	2027 1-11
				1.00	2.00	3.00	4.00	5.00	5.91
	8.02%		1.0000	0.9258	0.8570	0.7934	0.7345	0.6800	0.6340
		121,905.93	-2,990.93	23,320.53	23,460.73	21,719.66	20,107.25	18,615.29	17,673.40
		121,905.93							

2

			2021 12 31	2022	2023	2024	2025	2026	2027	2028	2029 1-2
				1.00	2.00	3.00	4.00	5.00	6.00	7.00	7.20
		487,730.05	0.00	67,300.15	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	

3		27.37	27.37								
4		145.87		145.87							
5		3,362.80		3,362.80							
6		38,335.87		5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	1,067.87
7		39,935.75		5,544.76	5,546.42	5,546.42	5,546.42	5,546.42	5,546.42	5,546.42	1,112.47
8		101,207.37		14,055.81	14,055.40	14,055.40	14,055.40	14,055.40	14,055.40	14,055.40	2,819.16
		304,268.84	-473.55	38,866.91	42,330.18	42,330.18	42,330.18	42,330.18	42,330.18	42,330.18	11,894.40

8.02%

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[2022]24

74,273.84

				%
	A	**B**	**C=B-A**	**D=C/A*100**
	15,567,436.54	15,567,436.54		
	556,498,116.82	1,233,904,353.72	677,406,236.90	121.73
	12,104,397.46	14,842,270.00	2,737,872.54	22.62
	544,393,719.36	1,219,062,083.72	674,668,364.36	123.93
	544,390,935.64	1,219,059,300.00	674,668,364.36	123.93
	2,783.72	2,783.72		
	572,065,553.36	1,249,471,790.26	677,406,236.90	118.41
	506,733,371.32	506,733,371.32		
	4,256,310.74	0.00	-4,256,310.74	-100.00
	510,989,682.06	506,733,371.32	-4,256,310.74	-0.83
	61,075,871.30	742,738,418.94	681,662,547.64	1,116.09

74,273.84

68,166.25 1,116.09%

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[2022]25

207,330.05

				%
	A	**B**	**C=B-A**	**D=C/A*100**
	269,928,627.78	269,928,627.58	-0.20	-0.0000001
	287,543,012.03	2,234,349,180.00	1,946,806,167.97	677.05
	273,762.59	476,780.00	203,017.41	74.16
	286,380,097.05	2,233,872,400.00	1,947,492,302.95	680.04
	286,380,097.05	2,233,872,400.00	1,947,492,302.95	680.04
	889,152.39	0.00	-889,152.39	-100.00
	557,471,639.81	2,504,277,807.58	1,946,806,167.77	349.22
	258,152,822.87	258,152,822.87		
	175,026,109.78	172,824,479.03	-2,201,630.75	-1.26
	433,178,932.65	430,977,301.90	-2,201,630.75	-0.51
	124,292,707.16	2,073,300,505.68	1,949,007,798.52	1,568.08

207,330.05

194,900.78 1,568.08%

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334,394.76 53,894.76

280,500.00 2021 12

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200,000

334,394.76

280,500.00 53,894.76

228,405.24

52,094.76

282,300.00 132,000.00 150,300.00

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61,300.04 158,996.70

284,267.73 402,325.05

6.53% 12.96% 14.15% 13.99%

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21,351.29 18,539.62 141,922.59

0 27,633.71 45,660.16 23,901.28

100%

61,300.04 110,011.70 220,067.95 236,501.18

6.53% 8.97% 10.96% 8.22%

15%~30%

100%

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	196,625.21	186,069.65	61,740.20	131,627.75
	409,842.89	227,721.30	153,583.18	99,388.02
	366,054.62	-	23,668.20	-
	972,522.72	**413,790.95**	**238,991.59**	**231,015.77**

2020

2021

2020 12

23

2021 1 29

	2022 1-6	2021	2020	2019
	2,548.14	3,731.44	1,641.23	1,790.24
	402,325.05	284,267.73	158,996.70	61,300.04

/ 0.63%

		2022 6 30	2021 12 31	2020 12 31	2019 12 31
		402,325.05	284,267.73	158,996.70	61,300.04
		972,522.72	413,790.95	238,991.59	231,015.77
		41.37%	68.70%	66.53%	26.54%
		700,321.70	745,826.70	929,119.40	222,105.50

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2019 2020 2021

[redacted]

2022 6 30

852 TmTEBT/F 12 Tf 58031 04.14 699.4 TmTr 0.342DD1>198>1907EC-191CA>147A1D4F19466E19227F0A013EC-194C

[redacted] [redacted] 2021 12 31 2020 12 31 2019 12 31

[redacted]

[redacted]

		2,484.27	2.57%		
		2,394.81	2.47%		
		2,084.18	2.15%		
		45,449.35	**46.95%**		
2021 12 31					
		6,903.97	6.66%		
		5,486.00	5.29%		
		4,487.00	4.33%		
		3,556.87	3.43%		
		3,144.00	3.03%		
		3,063.62	2.95%		
		2,600.00	2.51%		
		2,352.66	2.27%		
		2,144.80	2.07%		
		2,100.05	2.03%		
		35,838.97	**34.56%**		
2020 12 31					
		3,670.51	5.14%		
		3,651.40	5.12%		
		3,108.00	4.36%		
		2,460.76	3.45%		
		2,439.60	3.42%		
		2,383.70	3.34%		
		2,328.80	3.26%		
		2,298.00	3.22%		
		2,259.04	3.17%		
		2,074.00	2.91%		
		26,673.81	**37.38%**		
		3,226.71	9.53%		
		1,774.07	5.24%		

115,760.27 146,962.71

115,955.95 278,933.50

	2022 1-6	2021	2020	2019
	278,933.50	115,955.95	146,962.71	115,760.27
	730,449.13	871,322.81	626,041.78	480,680.40
	19.09%	13.31%	23.47%	24.08%

1

77.97% 83.47% 81.73% 88.55%

2019-2021

2022

90 75

75

2

60~90

3

	2022 1-6	2021	2020	2019
/	7.40	6.63	4.77	4.75
	49.33	55.07	76.59	76.77

2022 1-6 =2022 1-6 *2/

4

/

		2022 1-6	2021	2020	2019
		278,933.50	115,955.95	146,962.71	115,760.27
		846,984.80	708,023.80	531,637.30	425,704.90
		19.09%	13.31%	23.47%	24.08%
		43.67%	44.07%	43.17%	46.80%
		7.40	6.63	4.77	4.75
/		2.49	2.59	2.57	2.36

2022 1

259,879.70

2021	12	31	115,955.95	112,861.70	97.33%
2020	12	31	146,962.71	146,247.33	99.51%
2019	12	31	115,760.27	115,025.25	99.37%

= / *100%

2022 9 15

99.37% 99.51% 97.33% 77.51% 2022

6 60-90

2 **1**

97%

	2022 6 30		**2021 12 31**		**2020 12 31**		**2019 12 31**	
		%		**%**		**%**		**%**

1 276,399.92

22

2021

2021

48,361.96 47,939.52

227,646.95 149,690.25

	2022 6 30		**2021 12 31**		**2020 12 31**		**2019 12 31**	
	61,713.27	41.23%	118,917.92	52.24%	21,197.88	44.22%	24,082.36	49.80%
	25,416.21	16.98%	17,795.31	7.82%	8,261.79	17.23%		

2021 6

2

2021

2021 10%

66% 70%

2021 2021

705.81% 219.18% 218.02%

3

2021

2021 84,848.08 2020 71,193.78

2021 2022

2022

2021 89.33% 2022 107.96%

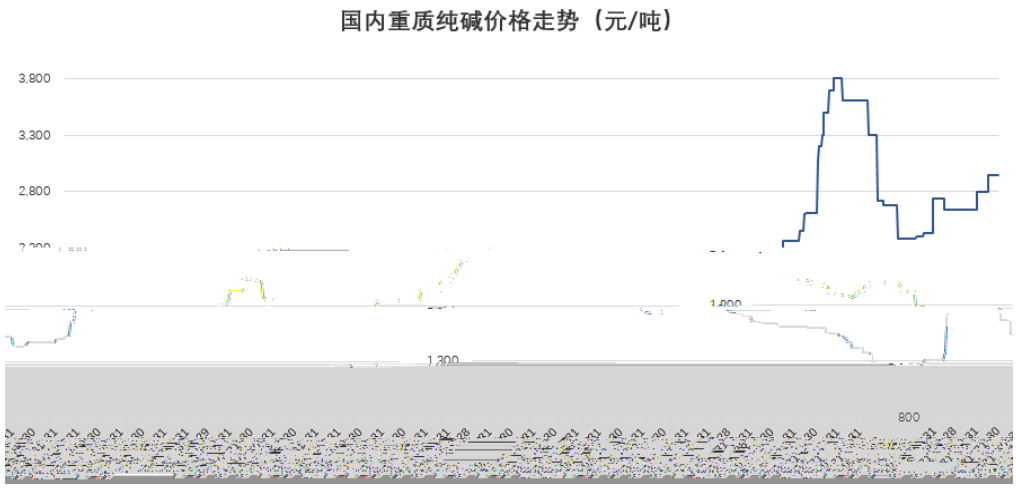
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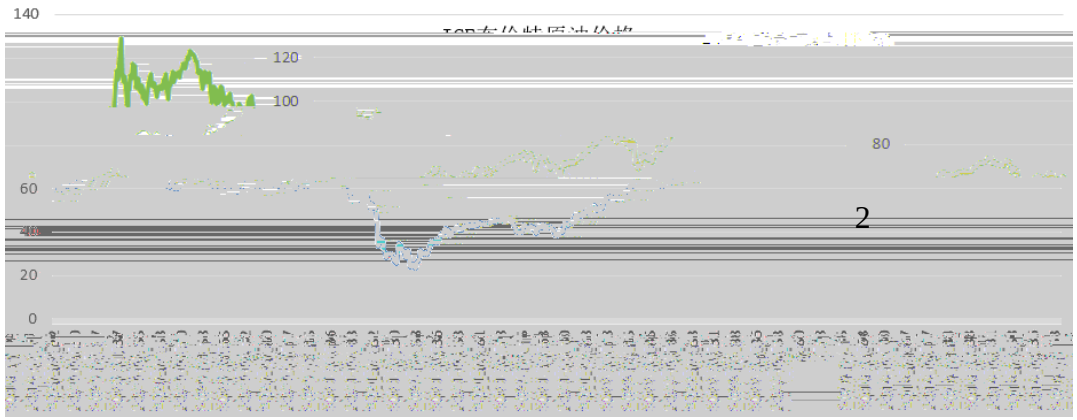
	2022 6 30	2021 12 31	2020 12 31	2019 12 31

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	53,962.30	85,521.50	13,744.86	11,265.61
1	98,520.44	97,279.66	19,669.58	12,271.62



2022 4,065.54 /

2021 10.55% OPEC



2

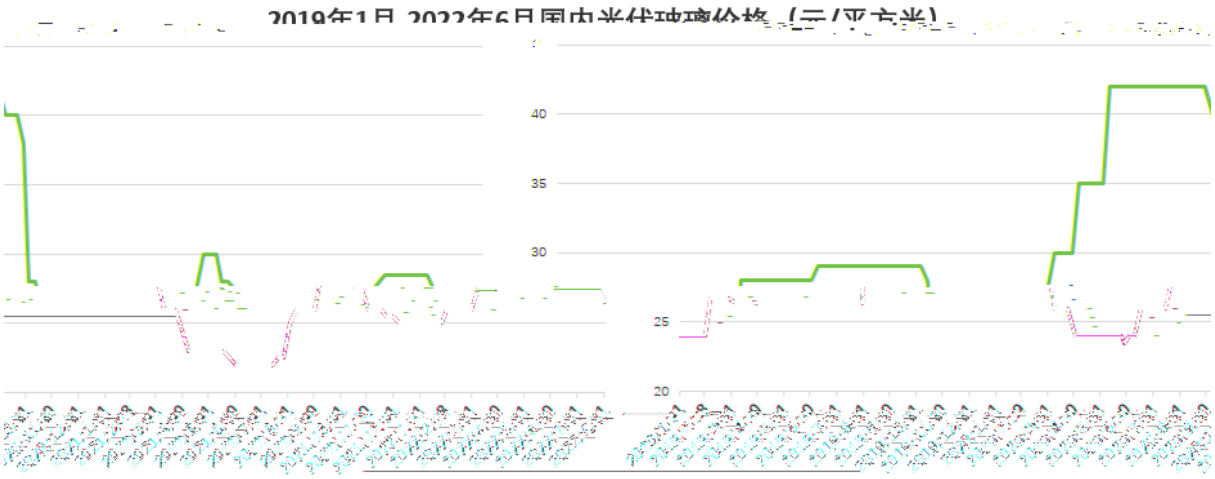
2022

2

2019

2020

2020



6

		2022 1-6	2021	2020	2019
		150,647.77	228,837.93	48,439.45	48,731.66
		175,020.17	250,161.20	86,530.70	45,823.75
/		5.96	4.05	7.41	8.10
		7.22	6.14	10.07	12.34

2022 1-6 =2022 1-6 *2/

EPC

2022 6 30 2021

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2021

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2019 2020 2021

10

9,318.35 36,315.44

69,226.20 41,564.12

2022 6 30			
		9,022.79	21.71%
		6,411.31	15.43%
TAIKO MARKETING (S) PTE., LTD		3,503.39	8.43%
		2,816.06	6.78%
Mitsubishi Corporation		2,792.59	6.72%
		24,546.13	**59.06%**
2021 12 31			
		39,057.49	56.42%

		56,248.71	**81.25%**
2020 12 31			
		16,001.29	44.06%
		12,071.63	33.24%
		1,525.06	4.20%
		1,191.65	3.28%

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2

2019 2020 2021

2022 6 30

	2022 1-6		2021		2020		2019	
	163,755.18	99.01%	308,490.45	99.74%	262,758.48	98.80%	147,590.90	97.29%
	1,643.09	0.99%	793.16	0.26%				

1.96%　1.36%　1.23%　2.68%

2021

Zion Market Research

2028 520

33.46%

2021-2022 2021

90% 1,050

2021

2010 8,100t/d 49,000t/d 43,500t/d

5,500t/d 88.75%

2025

-789.32

2

50%

3

		2022 1-6	2021	2020	2019
		26.30%	39.85%	49.41%	32.87%
		-13.55	-9.56	16.54	-
	/	26.39	26.9	28.26	23.78
		-1.90%	-4.81%	18.84%	-
	/	19.45	16.18	14.30	15.96
		20.21%	13.15%	-10.40%	-
		-1.16%	-2.57%	10.65%	-
		-12.39%	-6.99%	5.89%	-

= - / -

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/

2020 2019 16.54

18.84%

2021 -2022

2020

1

2019

2019

531

2018

2020

4

29 / 24 / 2020

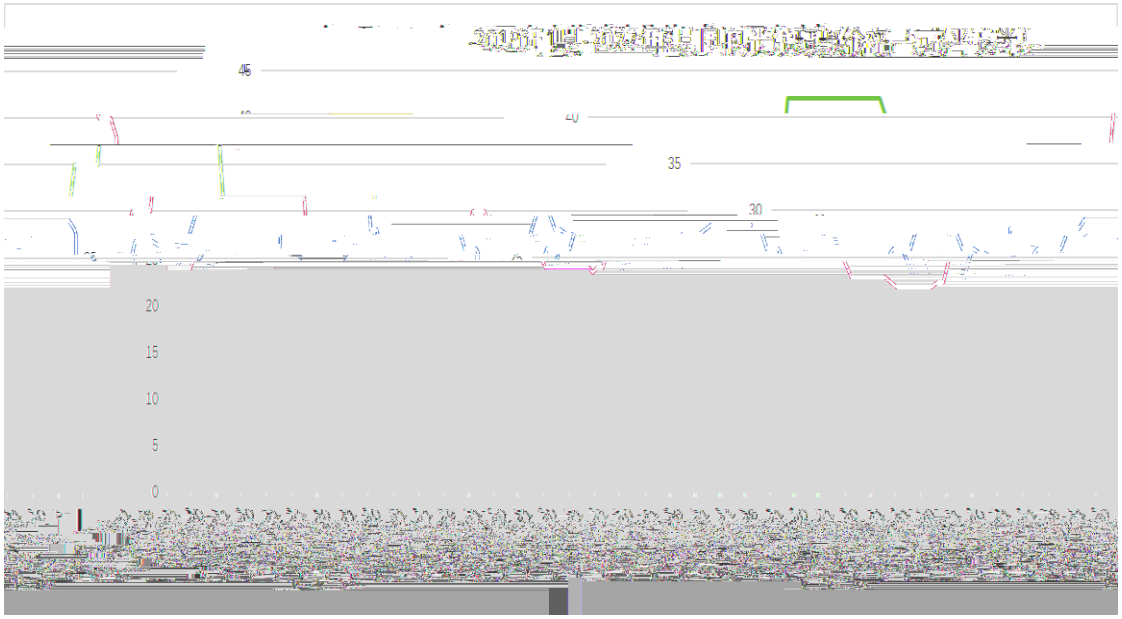
7 24

/ 9 37 / 43 /

2021 3

6 23 /

2022 27 /

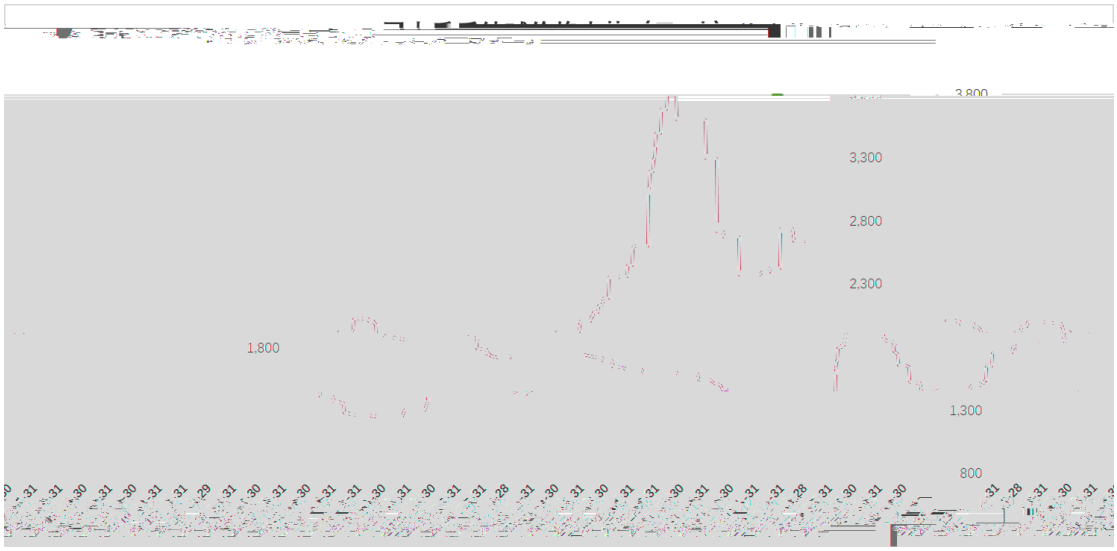


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15.96 / 14.30 /
16.18 / 19.45 /

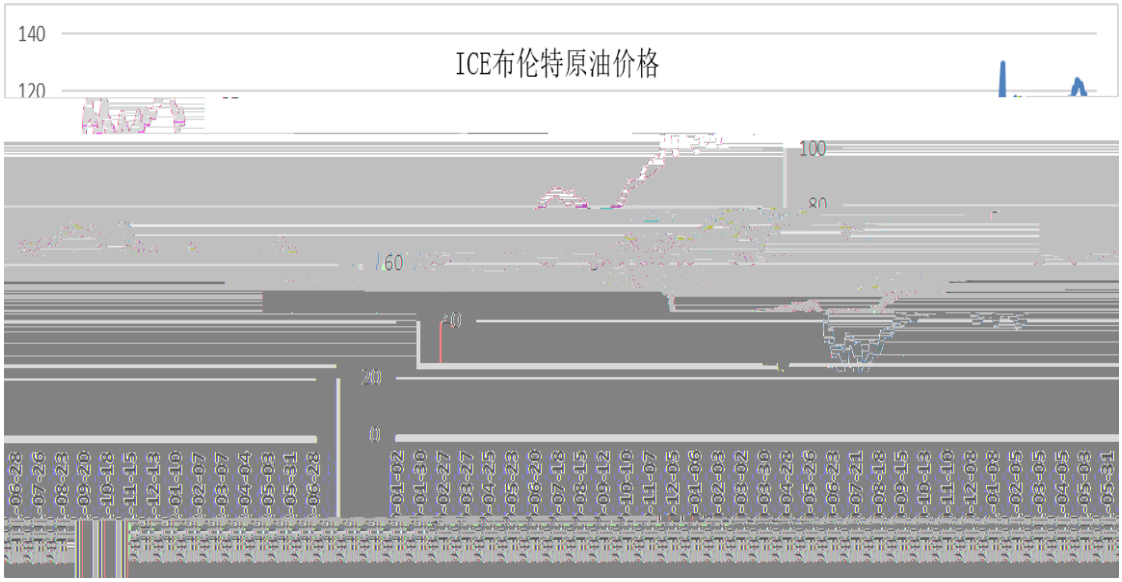
2020 2019 10.40%

1,308.12 / 2019



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2020

2019 2021

2022

2021

4

EPC

Tm[.842g064 064 00TB/TF [(76 98.92g9.86e064 00TB/TF 48.71[.8428906

2022 1-6

2021

2022

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2017 5

88.14%

2022

		2022 1-6	2021	2020	2019
	/	1,765.79	1,371.77	1,228.07	1,289.82
		28.56%	12.12%	-4.42%	-
		-13.84%	13.58%	16.23%	-
		-21.41%	-6.36%	3.42%	-

2019 -2021

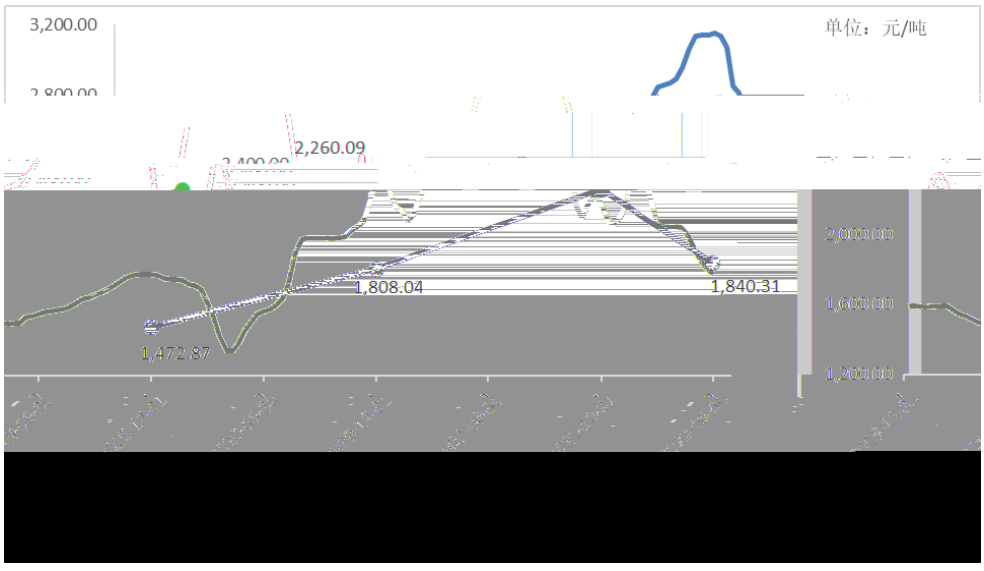
2022

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22.76% 25.00% -

18.57% 2019-2021

2022



4.8/5mm

2

1,289.82 / 1,228.07 /

1,371.77 / 1,765.79 /

2020 2019 4.79%

2020 2019

1587.50 / 2020 1308.12 / 17.60%

2019 2618.34 / 2020

2111.10 / 19.37% 2022 2021

28.56%

2019-2021

2022

1298$ Ä

2022

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	2022 1-6	2021	2020	2019

2020

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	2022 1-6	**2021**	**2020**	**2019**

	2022 1-6	2021	2020	2019

374,770.37 522,567.44 712,163.68 646,810.21

78.80% 83.98% 82.11% 88.79%

2

	2022 1-6	**2021**	**2020**	**2019**
	730,449.13	871,322.81	626,041.78	480,680.40
	565,050.87	562,039.20	360,086.41	328,973.55

22.64%

	25,505.46	**40,841.75**	**28,471.78**	**20,415.16**
	5,581.34	8,109.84	5,896.66	5,464.39
	16,513.53	28,358.50	19,158.43	12,819.36V

2019-2021

2018

2022 20.48%

1 2021

2021 3

2021

2022 1-6 2021 1-6 16.44% 2

2022 1-6

2022

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1

2

3

4

2

1

2

2

2020 6

30%

2

2020 6

1

2

3

4

1

2

6

2022 6 30

1		70,000.00		
2		5,352.32		
3		11,431.51		
4		7,426.95	40% 35% 4.53	
5		107,136.86		

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2022 6 30 70,000

1	49		2022.6.22	2022.12.20	20,000	3.70%
2	29		2022.6.8	2022.11.28	40,000	3.70%
3	10316		2022.6.24	2022.9.22	10,000	1.6%-3.4%

2

2022 6 30 5,352.32

3

2022 6 30 11,431.51

4

2022 6 30 7,426.95

1		5,455.39	4.53%			
2		921.56	40%			

3		1,050.00	35%			
		7,426.95				

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2020 6

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2022 6 30

2020 6

24 5

	/	%		
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	

	/	%		

	/	%		
		-	100.00	
	( )	95.10	-	

	/	%		
		-	35.00	
	***	-	4.53	

1

1 2020

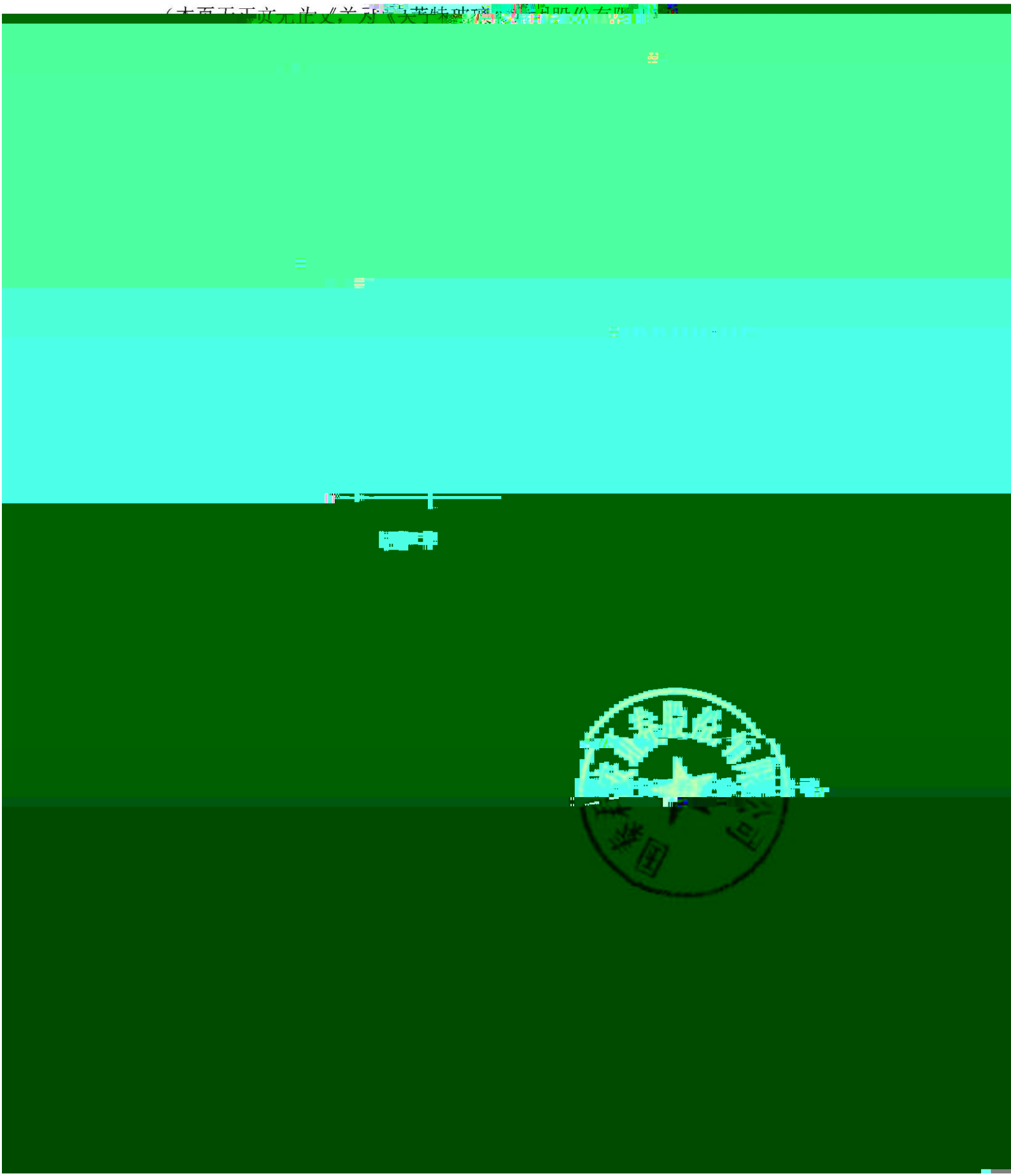
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（本页无正文，为《关于福莱特玻璃集团股份有限公司 2022 年度非公开发行 A 股股票申请文件一次反馈意见



保荐机构总经理声明